

Celebrating 50 Years at D&H!

Izzy's Golden Records



The Early Years

1935

Israel (Izzy) Schwab was born in Williamsport, PA where his father - David Schwab - began Economy Tire and Rubber in 1918 (The company name was changed to D&H Distributing in 1929)



1943

After 25 years, D&H sells the Auto Parts business to finance Consumer Electronics expansion



1944

Moved to Baltimore as David Schwab opened the Baltimore Branch of D&H for RCA

1951

Worked part time at D&H in high school, sweeping floors and doing basic jobs

1954

Drafted into the Army, but was deferred since he attended college

1955

While attending Penn State University, Izzy ditched class to vacation in Florida where he ran into his unsuspecting parents also vacationing in the Sunshine State

1957

Graduated Penn State on June 5th and left for Basic Training at Ft. Knox on June 6th. Izzy remained in the Army Reserves for six years.



1959

Married Elaine Siegel on August 29th

Became the key account sales rep for RCA



1961

Moved to the new D&H headquarters in Harrisburg, PA, and assumed role of operations manager

Amy Schwab born

1963

Spent one year as the credit manager

Michael Schwab born

1968

Daniel Schwab born

1970

The Golden Years

1970

1973
Became VP of Sales for Harrisburg and Altoona branches

Hired Gary Brothers as Outside Sales Rep for Outdoor Products (lawn mowers, etc.)

1982
D&H signed with Panasonic Printer: the first big Computer Product vendor

led the charge to change D&H from the largest RCA/Whirlpool distributor in the country to a full-line Computer Products and Consumer Electronics Distributor

1991
Gary, Izzy and Marshall travel through California in a van and created 10 dealer shows in 5 days presenting SkyPix Satellite TV to the industry

1993
Became D&H's largest customer, buying over 100 products per year. Izzy held this title for 15 consecutive years and now needs an exclusive tech support person to get his PC to work

1998
Helped create D&H ESOP

2002
Inducted into the GRN Computer Industry Hall of Fame, along with John Chambers of Cisco

2007
D&H has first international expansion into Canada

1979
D&H and Sears, Roebuck and Co. are two accounts picked to offer Home Automation (BSR X-10): an industry first

1984
Became President of D&H Distributing

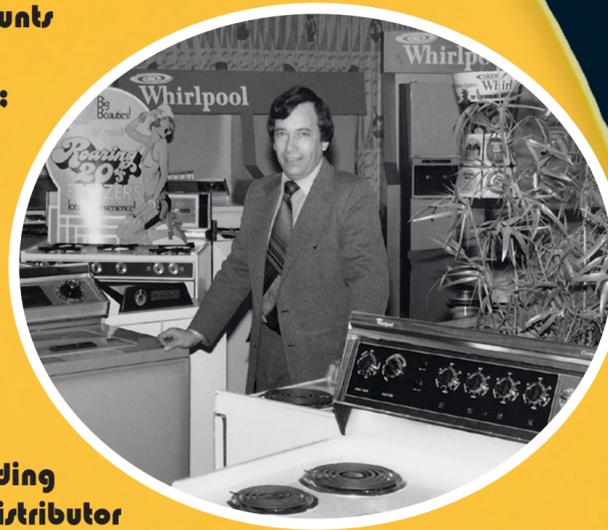
1987
Instrumental in expanding D&H into a national distributor

1991
First Packard Bell Distributor (Packard Bell became the largest US PC manufacturer in the early 90s)

1995
Instrumental in getting D&H signed with Microsoft, our first true Tier 1 vendor

1999
Named CEO of D&H Distributing

2006
Inducted into the ADL Consumer Electronics Hall of Fame



**Celebrates
50 Years
with D&H!**

2008

